



Clients Served:

Total Entrepreneurs 139
 Pre-Start/Start Up 65
 Existing Business 74

Inquiries 218
 (Requests for information/referral, not a formal client)

Financing:

Provided (Dakota County Businesses)
 Number 2
 Amount \$ 64,000

Provided (Dakota County Residents)
 Number 0
 Amount \$ 0

Microgrants
 Number 3
 Amount \$ 3,000

Credit Builder Loans
 Number 9
 Amount \$ 2,220

Total \$ 26,220

Requests/In Process
 Number 0
 Total Request \$ 0

Facilitated/Leveraged Loans
 Amount \$1,007,905

Client City:

Apple Valley 16
 Burnsville 28
 Eagan 29
 Farmington 14
 Hastings 4
 Inver Grove Hts 6
 Lakeville 13
 Mendota Heights 9
 Rosemount 5
 S. St. Paul 3
 W. St. Paul 9
 Townships 1
 Undecided Location 2

Industry Segment:

Retail 28
 Service 80
 Food 22
 Manufacturing 2
 Technology 3
 Construction/Related Trades 4

Referral Source:

Municipalities/CDA 63
 Chamber 15
 Internet 6
 Friends/Family 10
 Other (Banks, Schools, Etc.) 45

Hours of Direct Service:

1st Quarter 479.85
 2nd Quarter 459.25
 3rd Quarter 568.50
 4th Quarter 435.75