

CBRE MONTHLY LISTING ACTIVITY REPORT

7/3/2017

Last Update

Listing Name: City of Hastings
Client: Contact Justin Fortney
 Acreage: Multiple Parcels
 Location: Hastings
 Description: Commercial, Mixed Use, and Industrial Land
 Broker Contact: Brian Pankratz
 Listing Price: Market Rate
 Listing Expiration: 10/31/2017

Tasks/Status	Status
List data on Loopnet, Costar, MNCAR, CBRE's Internal HUB	Completed
Install Onsite Signage	Completed
Brochure	Completed
Website	Completed
E-Marketing (Campaign Logic Program) - Local LSG and CBRE databases	Ongoing
Analyze Campaign Logic Report	
Update Brochure	As Needed
Ongoing Inquiry/Lead Follow Up	Ongoing

Inquires/Leads						
Contact	User/Company	Date	Downtown	Commercial	Industrial	Comments
Connor Ott	Paramount Realty	6/29/17			x	Working with industrial user, sent brochure
Steve Nelson	Hoyt Properties	6/29/17			x	Sent brochure, industrial use
	McShane Development	6/28/17		x		Looking for land to build small medical office
Dana Haugh	EFH Realty Advisors	6/19/17	x	x		Looking for commercial land, sent brochure
Brian	Crystal Canyon Water	6/15/17			x	Looking to relocate business, sent brochure
David Daly	CBRE	6/10/17		x		Discussed Aldi
Joe Conzemuis	CBRE	5/24/17	x			Working with apartment user
Andy Heieie	Colliers	5/22/17	x			Working with apartment user
Nate Hanson	Colliers	5/18/17			x	Working with industrial user
Tom Bennett	CBRE	5/12/17	x		x	Working with New Horizon for new daycare locations
Jared Stargen	Casey's	5/4/17			x	Looking for new c-store location
Tyler Brady	Greystar	4/28/17	x			Senior Housing developer looking for new sites, sent brochure
Jonathan Juris	Avison Young	4/25/17			x	Working with industrial user
Terry Moses	Remax	4/22/17	x		x	Working with restaurant group

Inquires/Leads						
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Jeff Dahlen	Dahlen Dwyer & Foley	4/14/17	x			Doing appraisal
Erik Hahn	Continental	4/7/17	x			Apartment developer
Joe Conzemuis	CBRE	4/3/17			x	Working with user needing 2-3 acres, sent brochure
Gary Dreher	Told Development	3/30/17	x			Sent brochure, discussed building apartments
Thomas Nollner	KW Commercial	3/19/17			x	Sent brochure, industrial user
Debbie Bonner	KW Commercial	3/16/17	x			Sent brochure
Peter Fooshe	Cushman & Wakefield	3/15/17	x			Sent brochure
Anna Blake	Colliers	3/9/17			x	Sent brochure, working with user they would not identify
Anna Blake	Colliers	2/24/17			x	Checked on whats available, working with group
Jim Callahan	JH Callahan & Assoc	2/17/17			x	Sent brochure
Mick Cermak	LGI Homes	2/12/17			x	Discussed potential housing options
Kari Gill	Dakota CDA	2/5/17	x			Discussed numerous locations in Dakota County for additional s
Anna Blake	Colliers	1/31/17	x			Sent brochure
Rocky Ranch	Prowire	1/27/17			x	Sent brochure
Ryan Krzmarzick	Colliers	1/20/17			x	Working with industrial user, sent brochure
Virgil Shouse	Excell	1/8/17	x			Sent brochure, retail developer
Drew Johnson	Ippidan	1/5/17	x			Sent brochure
Rebecca Haugen	Colliers	12/21/16			x	Sent brochure
Gene Goddard	Greater MSP	12/9/16			x	Sent brochure, working with 40-60 acre user
Frank Drake	Edina Realty	12/8/16			x	Sent brochure
Hwy 61 Commercial						Closed December 12
Bryan Van Hoff	CBRE	11/29/16			x	Working with user looking for industrial land
Hasting Soccer Assoc		11/18/16			x	Discussed using land for soccer complex
Ted Gonsior	Colliers	11/15/16		x		Working with retail user wanting frontage onto Hwy 61
Lonnie Kornovich		11/10/16	x			Apartment developer looking for new sites
Matt Kuker	PSD	11/1/16	x			Looking for apartment site
Jen Helm	Cushman	10/20/16		x		Working with retail user, sent brochure
Patrick Daly	Ryan Companies	10/3/16		x		Working with coffee user, sent brochure, said property was u/c
Morgan Hill	Greater MSP	9/30/16			x	Reviewing sites for interested prospect
Ted Gonsior	Colliers	9/26/16		x		Working with retailer, sent brochure
Tony Strauss	Colliers	9/18/16		x		Checking on status of commercial parcel
Tim Little	Keller Williams	9/14/16			x	Sent brochure
Mark Husley	Remax	9/12/16	x			Sent brochure, working with apartment developer
Mike Moynagh	CBRE	9/8/16	x		x	Doing Appraisal work in Hastings , sent brochure
Sam Dunn	Terra Firma	8/29/16		x	x	Sent brochures
	Ebbert	8/25/16				PA on Hwy 61 parcel
Lief Aronsen	TaTonka	8/19/16	x	x	x	Sent brochure for Hastings land parcels
Kris Bockelman	Cerron	8/3/16			x	Sent brochure, working with user looking south of the river
Peter Fooshe	Cushman & Wakefield	8/2/16			x	Sent brochure, working with industrial user
Kate Gillette	Avison Youn	8/1/16	x		x	Sent brochure

Inquires/Leads						
Contact	User/Company	Date	Downtown	Commercial	Industrial	Comments
Ryan Bartley	CSM	7/26/16			x	Developer looking at different parcels in Dakota County
Daniel Klister	Commercial Horizons	7/6/16		x		Sent brochure, interested in 2 tenant retail center
Hudson Brothen	Cushman & Wakefield	6/30/16		x	x	Sent brochure
Harrison Wagenseil	Standard Commercial	6/20/16			x	Reviewed on MNCAR
Tony Strauss	Colliers	6/10/16		x		Sent brochure, discussed site for donut concept, submitted LOI
Peter Fooshe	Cushman & Wakefield	6/7/16			x	Sent brochure,
Greg Hayes	Ebbert	6/6/16		x		Sent brochure and discussed site, Submitted LOI
Joel Akason	Greater MSP	6/1/16			x	Sent brochure, working with group looking across Metro
Denton Achenbach		5/27/16		x		Sent brochure and looking to
Ann Hansen	Cresa	5/17/16		x	x	Sent brochure
Steve Pierce		4/27/16			x	Working with trucking company, sent brochure
Kris Bockelman	Cerron	4/23/16			x	Sent brochure
Ian Halker	Colliers	4/11/16	x	x		Sent brochure
JP Nicholas	Calhoun CO	4/6/16	x	x		Sent brochure
Mathew Reber	Avison Young	4/5/16			x	Sent brochure
Dan Terry	JLL	3/24/16			x	Sent brochure
David Finnigan	KW Commercial	3/10/16			x	Sent brochure
Nathan Hansen	Colliers	3/1/16		x		Developer worried about City approval process due to SuperAmerica process, adjacent owners pricing is too high
Mary Bujold	Maxfield Research	2/25/16	x	x		Sent brochure
Jeff Larson	JBL Companies	2/12/16	x	x		Sent brochure
Justin Stueve	Copperwood	2/1/16	x	x		Sent brochure
Peter Fooshe	Cushman & Wakefield	1/22/156		x	x	Sent brochure
Matthew Reber	Avison Young	1/20/16			x	Sent brochure working with user
Nate Hansen	Colliers	1/15/16		x		Working with fast food user
Chad Anvary	Colliers	1/11/16	x	x		Sent brochure, working with office user
Nate Hansen	Colliers	1/8/16		x		Sent brochure, working with medical user
Tom Palmquist	Colliers	12/29/15		x		Sent brochure
Chet Masserano	Corporate Real Estate	12/21/15		x		Sent brochure
Jeff Minea	CGC Commercial	12/14/15			x	Sent brochure
Dana Haugh	EFH Realty	12/7/15			x	Sent brochure
Johnny Reinmen	MidAmerica	11/30/15	x	x		Discussed sites for quick casual restaurants
John Young	Paramount	11/24/15		x	x	Sent brochure
Bruce Rydeen	Cerron	11/20/15			x	Sent brochure
Drew Johnson	Oppidan	11/18/15		x		Sent brochure, discussed site for commercial development
Jeff Pryzterski	CBRE	11/16/15			x	Working with user looking for sites, sent brochure
Eric Schaeffer	CBRE	11/14/15		x		Sent brochure, working with fast food user
Andy Mcconville	Solomon	11/10/15		x		Looking for retail development sites

Inquires/Leads						
Contact	User/Company	Date	Downtown	Commercial	Industrial	Comments
Andy Hovis	Christian Brothers Auto	11/8/15		x	x	Discussed Hastings for autocenter
Kristin Weise	OPUS	11/3/15		x	x	Sent brochure and discussed sites for sale
Danielle Carr	CBRE	11/2/15		x		Working with Hardees for new locations
Ted Gonsior	Colliers	10/27/15		x		Working with Dunkin Donuts franchisee
Andy Hovis	Christian Brothers Auto	10/20/15		x	x	Automotive user, sent brochure
Eric Schaeffer	CBRE	10/15/15		x		Working with daycare user,
Johnny Reiman	Mid America	10/8/15		x		Discussed site for potential Starbucks
Tony Strauss	Colliers	10/7/15		x		Working with quick service restaurant new to market
Nate Hansen	Colliers	10/6/15		x		Discussed Super America and was very disappointed on the ou
Chuck Caturia	CBRE	10/6/15	x	x	x	Sent brochures
Jen Helm	Cushman & Wakefiled	9/24/15	x	x		Srnt brochure, working with tenant looking in Hastings
Nancy Flicek	Christanson & Co	9/17/15	x	x		Sent brochure
	Airgas	9/10/15			x	Looking for rail served land
Eddie Rymer	Carlson	9/3/15			x	Sent brochure
Nate Hansen	Colliers	9/1/15		x		Submitted LOI for a gas station
David Daly	CBRE	8/20/15				Sent brochure, works with ALDI
Peter Foosche	Cushman & Wakefield	8/14/15	x	x		Sent brochure
Nate Hansen	Colliers	8/13/15		x		Discussion on land assemblage for SuperAmerica
Andrea Dennis	Ackerberg	8/13/15		x	x	Sent brochure
Amy Reentz		8/10/15	x	x		Sent brochure, looking to build youth sports or community gathe
Jason	Airgas	7/25/15			x	Sent brochure, needs rail service
Chris Kubesh	Sperry Van Ness	7/15/15		x	x	Sent brochure
Nick Anderson	Dominuim	7/8/15	x			Senior Housing developer, sent brochure
Drew Johnson	Oppidan	6/30/15	x	x		Sent brochure
Ted Gonsior	Colliers	6/23/15		x		Sent brochure, working with JiffyLube
Blake Martin	Upland	6/20/15	x	x		Sent brochure, working withing fast serve restaurant
Jim Illes	INH Commercial	6/17/15	x			Apt developer, sent brochure
Matt Hare	Edward Rose	6/15/15	x			Sent brochure, apt developer
Bruce Rydeen	Cerron	6/12/15			x	Sent brochure, working with user looking for ind land for BTS
Andy Chase	Chase Real Estate	6/3/15	X			Looking for apartment land
Anne McMenomy		6/2/15			x	Discussed land, lives in area
Nate Hanson	Colliers	6/1/15	x	x		Working with SuperAmerica for additional sites, sent brochure
Eric Rossbach	Colliers	5/29/15			x	Sent brochure, working with ind group looking for land
Zach Anderson	JLL	5/28/15			x	Working with Industrial user, sent brochure
Kris Bockelman	Cerron	5/20/15	x	x		Sent brochure
Greg	Team Wine Garden	5/14/15	x			Sent brochure, looking for apartment sites
Sam Dunn	Terra Firma	5/13/15	x	x		Sent brochure
Joe Sullivan	Orion	5/8/15				
Scott Miller		5/7/15			x	Looking for large site for mega church, sent brochure
Karen Riley	Cresa	5/4/15		x	x	Discussed site for client

Inquires/Leads						
Contact	User/Company	Date	Downtown	Commercial	Industrial	Comments
Updated Pricing and Brochures						
Karen Riley	Cresa	4/29/15		x	x	Sent brochure, looking for land for corporate client
Jeff Wallis		4/15/15	x	x		Discussed sites, sent brochure
Gayle Martin	Martin Consulting	4/8/15			x	Sent Brochure
	Dollar General	4/7/15		x		Sent brochure and discussed site
Andy McConville	Solomon	4/1/15	x	x		Discussed sites and sent brochure
Ian Halker	Colliers	3/23/15		x		Working with Jiffy Lube, sent brochure
Larry Siedel		3/18/15	X	x	x	Sent brochure and discussed site
Paul Aylseworth		3/10/15	x			Affordable housing developer
Gary Carlson	SCA	2/19/15	X			Sent brochure, senior housing developer
Keith James	Inland	2/12/15	x			Senior housing developer
D Dippel		2/10/15	x	x	x	Sent brochure
Ben Krsnak	Hempel	1/29/15	x	X		Discussed different sites and sent brochures
Dan Regan	Launch Properties	1/13/15		x	x	Discussed listing and site options
David	Hastings Creamery	1/5/15		x		Potentially looking for new location, sent brochure.
Nick Matecki		1/6/15	x	x		Called off of sign and sent brochure
Blake Martin	Upland	1/5/15		x		Looking for locations for new fast food restaurant, sent brochure
Gary Carlson		1/5/15	x			Senior Housing developer looking for new sites, sent brochure
Andy Heieie	Colliers	12/18/14	x			Sent brochure, working with senior housing developer looking for
Kari Gill	Dakota CDA	11/19/14	X			Sent brochure and discussed site
Andrew Odney	Colliers	11/18/14			x	Working with small user looking for industrial land, sent brochure
J Polinski	COH Senior Living	11/5/14	x			Sent brochure and discussed site