Hastings MINNESOTA

Memorandum

To: HEDRA Board members

From: Ashley Parker – Senior Accountant

Date: 12/17/2018

Item: 2018 3rd Quarter HEDRA Financial Report

Council Action Requested: Review and approve the attached financial report.

Background Information: The 3rd quarter financial report is a quarterly update of 2018 activity through September 30, 2018. Consistent with past practice, some numbers in the report are adjusted to take into consideration the effects of year-end accruals and year-to-year allocation differences.

Financial Impact: N/A

Advisory Commission Discussion: N/A

Council Committee Discussion: N/A

Attachments:

2018 3rd Quarter Financials



2018 3rd Quarter HEDRA Financial Update

HRA Redevelopment & Economic Development

Our HRA Redevelopment revenues are tracking at around 60% which is expected. We are 75% through the year, but our primary revenue source (tax dollars) has only been partially received. As of early December, we received \$119,308.18. We are still waiting for the final tax payment to be sent in mid-January.

- Our investments are performing better than anticipated in 2018.
- We received grant revenue in early 2018 that is associated with grant expense in 2017. This explains the large variance in grant revenue and expense.

Our Economic Development revenues are much lower than expenses. Rental income was received in October and November totaling \$15,948. The large transfer into this fund typically happens at the end of the year. The fourth quarter financials will reflect these revenue earnings.

| | | PERCENTAGE | | | |
|-----------------------------------|----------------|------------|-----------|-------------|-----------|
| | PRIOR YEAR TO | TO DATE | VARIANCE | CURRENT | OF BUDGET |
| | DATE 9/30/2017 | 9/30/2018 | FROM 2017 | BUDGET 2018 | YTD 2018 |
| HRA Redevelopment & Economic Deve | lopment | | | | |
| REVENUE SUMMARY | | | | | |
| LEVY/TAX | 162,693 | 173,259 | 10,567 | 322,808 | 54% |
| | * | • | · ' | · · | |
| INVESTMENT INCOME | 10,185 | 16,976 | 6,791 | 24,000 | 71% |
| RENTAL INCOME | 10,783 | 0 | -10,783 | 20,000 | 0% |
| GRANTS | 263,912 | 283,703 | 19,790 | 450,000 | 63% |
| LO AN REPAYMENT | 4,735 | 19,625 | 14,890 | 31,000 | 63% |
| CHARGES FOR SERVICES | 2,775 | 1,519 | -1,256 | 3,300 | 0% |
| MISCELLANEOUS | 14,870 | 21,678 | 6,807 | 0 | 0% |
| TRANSFERS | 0 | 0 | 0 | 333,697 | 0% |
| TOTAL REVENUES | 469.954 | 516.760 | 46.807 | 1.184.805 | 44% |

2018 3rd Quarter Financial Update

Total HRA Redevelopment expenses are tracking lower than 2017, which is expected since there is less expense in 2018 with the Hudson project being mostly completed in 2017. Other Services and Charges are higher in 2018, due to the heat expense for the Hudson Building at the beginning of the year. Economic Development has Commercial Loan expense budgeted for \$200,000, but as of the third quarter, there have not been any loan applications processed.

| | | PERCENTAGE | | | |
|----------------------------------|----------------|------------|-----------|-------------|-----------|
| | PRIOR YEAR TO | TO DATE | VARIANCE | CURRENT | OF BUDGET |
| | DATE 9/30/2017 | 9/30/2018 | FROM 2017 | BUDGET 2018 | YTD 2018 |
| PERSONNEL EXPENSES | 144,513 | 139,634 | -4,878 | 211,465 | 66% |
| OTHER SERVICES & CHARGES | 85,463 | 135,394 | 49,931 | 157,420 | 86% |
| GRANTS | 588,456 | 19,667 | -568,789 | 450,000 | 4% |
| LOANS | 18,930 | 88,844 | 69,914 | 320,000 | 28% |
| MISCELLANEOUS | 455 | 318 | -138 | 500 | 64% |
| TRANSFERS | 8,167 | 0 | -8,167 | 345,823 | 0% |
| TOTAL EXPENDITURES | 845,984 | 383,857 | -462,127 | 1,485,208 | 26% |
| REVENUES OVER/(UNDER)EXPEDITURES | -376,030 | 132,903 | 508,933 | -300,403 | |