

**City Council Memorandum**

To: Mayor Fasbender & City Council Members

From: David D. Wilske, Chief of Police

Date: July 17th, 2023

Item: Additional Body Worn Cameras/Taser purchase

Council Action Requested:

Approve funding to add 6 Additional Body Worn Cameras/Tasers to equipment

Background Information:

The Hastings Police Department received authorization in 2020 to purchase 23 Body Worn Cameras (BWC's) and Tasers. This was part of a package deal through AXON. The goal at the time was to provide all patrol officers with a BWC and newer style Taser. This did not allow our investigators or Administrators (Chief, DC, Commander) the opportunity to have these tools. The industry standard is for all sworn personnel and those that work closely with the community to be outfitted with a BWC/Taser.

The HPD purchased one (1) additional BWC/Taser in 2022 for the investigators to share, but we still require 6 additional packages to outfit the sworn personnel; including the Community Service Officer. The only position that currently does not require a BWC is the Drug Task Force Officer.

AXON has provided a quote of \$14,931.84; which would be paid in two installments of \$7,465.92 (payments to be made in Nov. 2023 and Jan. 2024). The need to order these units exists now, even though payment would not be made until this end of the year.

Financial Impact:

\$14,931.84 – two installments of \$7,465.92 each

Advisory Commission Discussion:

No applicable

Council Committee Discussion:

Not applicable

Attachments:

AXON Quote



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-486798-45100.594LD

Issued: 06/23/2023

Quote Expiration: 06/30/2023

Estimated Contract Start Date: 12/15/2023

Account Number: 109701

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-101 4th St E 101 4th St E Hastings, MN 55033-1944 USA	Hastings Police Dept. - MN 101 4th St E Hastings MN 55033-1944 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lily Dokic Phone: Email: lyost@axon.com Fax:	Kyle Linscheid Phone: Email: klinscheid@hastingsmn.gov Fax:

Quote Summary

Program Length	14 Months
TOTAL COST	\$14,931.84
ESTIMATED TOTAL W/ TAX	\$14,931.84

Discount Summary

Average Savings Per Year	\$19,537.20
TOTAL SAVINGS	\$22,793.40

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$7,465.92	\$0.00	\$7,465.92
Jan 2024	\$7,465.92	\$0.00	\$7,465.92
Total	\$14,931.84	\$0.00	\$14,931.84

Quote Unbundled Price:	\$37,725.24
Quote List Price:	\$16,999.92
Quote Subtotal:	\$14,931.84

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Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73983	OFFICER SAFETY PLAN 7 TRUE UP 1	6	16		\$26.25	\$26.25	\$2,520.00	\$0.00	\$2,520.00
OSP7	OFFICER SAFETY PLAN 7	6	14	\$419.11	\$172.38	\$147.76	\$12,411.84	\$0.00	\$12,411.84
Total							\$14,931.84	\$0.00	\$14,931.84

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
OFFICER SAFETY PLAN 7	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	6	11/15/2023
OFFICER SAFETY PLAN 7	20018	TASER BATTERY PACK, TACTICAL	7	11/15/2023
OFFICER SAFETY PLAN 7	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	6	11/15/2023
OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	18	11/15/2023
OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	12	11/15/2023
OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	18	11/15/2023
OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	12	11/15/2023
OFFICER SAFETY PLAN 7	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	6	11/15/2023
OFFICER SAFETY PLAN 7	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	6	11/15/2023
OFFICER SAFETY PLAN 7	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/15/2023
OFFICER SAFETY PLAN 7	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/15/2023
OFFICER SAFETY PLAN 7	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	12	11/15/2023
OFFICER SAFETY PLAN 7	74200	TASER 6-BAY DOCK AND CORE	1	11/15/2023
OFFICER SAFETY PLAN 7	75015	SIGNAL SIDEARM KIT	6	11/15/2023
OFFICER SAFETY PLAN 7	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	11/15/2023
OFFICER SAFETY PLAN 7	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	11/15/2023
OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	12	01/15/2024
OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	12	01/15/2024
OFFICER SAFETY PLAN 7	73309	AXON CAMERA REFRESH ONE	6	01/15/2025
OFFICER SAFETY PLAN 7	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	01/15/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7	20248	TASER 7 EVIDENCE.COM LICENSE	6	12/15/2023	02/14/2025
OFFICER SAFETY PLAN 7	20248	TASER 7 EVIDENCE.COM LICENSE	1	12/15/2023	02/14/2025
OFFICER SAFETY PLAN 7	73449	RESPOND DEVICE LICENSE	6	12/15/2023	02/14/2025
OFFICER SAFETY PLAN 7	73638	STANDARDS ACCESS LICENSE	6	12/15/2023	02/14/2025
OFFICER SAFETY PLAN 7	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	6	12/15/2023	02/14/2025
OFFICER SAFETY PLAN 7	73746	PROFESSIONAL EVIDENCE.COM LICENSE	6	12/15/2023	02/14/2025

Services

Bundle	Item	Description	QTY
OFFICER SAFETY PLAN 7	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	6

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7	80374	EXT WARRANTY, TASER 7 BATTERY PACK	7	11/15/2024	02/14/2025

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7	80395	EXT WARRANTY, TASER 7 HANDLE	6	11/15/2024	02/14/2025
OFFICER SAFETY PLAN 7	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	11/15/2024	02/14/2025
OFFICER SAFETY PLAN 7	80464	EXT WARRANTY, CAMERA (TAP)	6	11/15/2024	02/14/2025
OFFICER SAFETY PLAN 7	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	11/15/2024	02/14/2025

Payment Details

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Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73983	OFFICER SAFETY PLAN 7 TRUE UP 1	6	\$1,260.00	\$0.00	\$1,260.00
Year 1	OSP7	OFFICER SAFETY PLAN 7	6	\$6,205.92	\$0.00	\$6,205.92
Total				\$7,465.92	\$0.00	\$7,465.92

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	OSP7	OFFICER SAFETY PLAN 7	6	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73983	OFFICER SAFETY PLAN 7 TRUE UP 1	6	\$1,260.00	\$0.00	\$1,260.00
Year 2	OSP7	OFFICER SAFETY PLAN 7	6	\$6,205.92	\$0.00	\$6,205.92
Total				\$7,465.92	\$0.00	\$7,465.92

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

6/23/2023

